



#### INVEST IN ENDLESS OPPORTUNITIES

Ignite your investment ambitions. With supportive government initiatives and a business-friendly landscape, now is the time to make your vision a reality in Thailand.



# Navigating Investment for New Industries

**NEW** Economy, **NEW** Opportunities

Narit Therdsteerasukdi
Secretary General of Thailand Board of Investment
March 12, 2025

# **Navigating Investment Direction Toward "New Industries"**

# **Upgrading Traditional Sectors**



- Agriculture & Food
- Tourism & Hospitality
- Healthcare & Medical
- Machinery & Equipment
- Basic and Supporting
   Industries



## **Building Strategic Sectors**





2. xEV + Battery & Key Parts HEV, PHEV, BEV + Key Parts such as Battery, Traction Motor, Reduction Gear, Inverter, BMS, DCU + Charging Stations



3. Semiconductor & Advanced Electronics

IC Design, Wafer Fab, Wafer Testing, Advanced Packaging, R&D Center, Printed Circuit Board (PCB), Notebook, Wearable Devices, Smart E&E



4. Digital

Data Center & Cloud Service, AI Technology, Digital Platform (FinTech, AgriTech, HealthTech, EdTech, ClimateTech etc.)



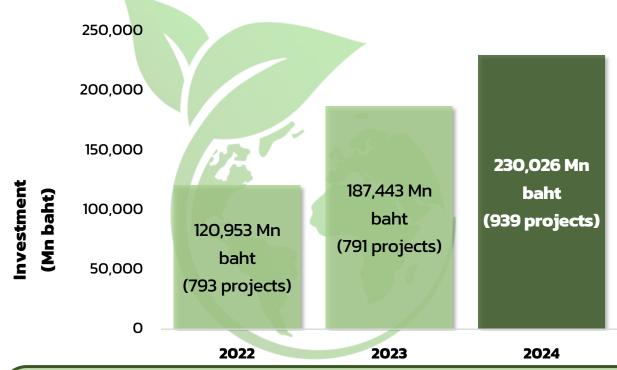
5. International Business Center

Regional Headquarters, Talent Hub, International Procurement Office (IPO), International Distribution Center (IDC), Trade & Investment Support Office

Source: BOI

# Investment Promotion in BCG Industries

In 2022-2024, investment promotion applications totaled 2,523 projects, worth 540 billion baht.



### Examples of approved projects/currently in operation Cargill

Bio-Technology □-BASF ♦ Spiber







products



**Agricultural-based** 



MARS

Petcare





#### **Notable Projects in Recent Years**



Manufacture of biofuels, such as SAF Reducing carbon emissions in the aviation industry from renewable feedstocks



**Manufacture of Cellulosic Enzyme** Converting cellulose from natural

feedstocks into glucose for bioplastics production through a biological process

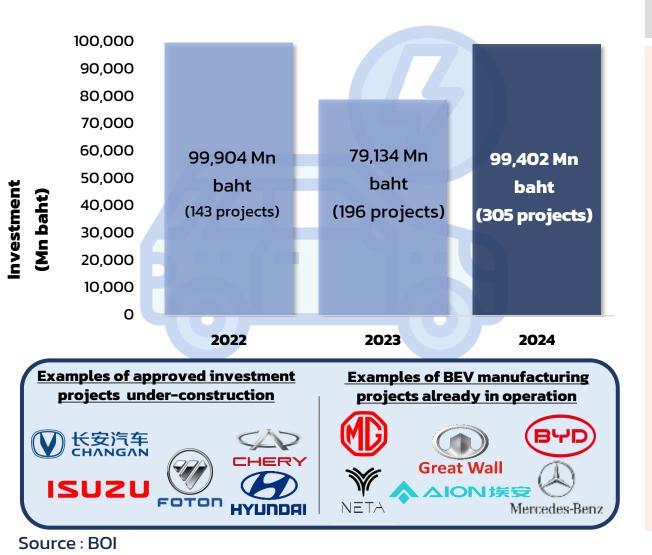






# Investment Promotion in xEV and Parts Industry

In 2022-2024, applications for promotion totaled 644 projects with a combined investment of 280 billion baht.



#### **Major upcoming Investment Plans in Thailand**

MAZDA plans to expand investment in Thailand >5 billion baht, using Thailand as the main production base for Mild Hybrid (MHEV) B-SUVs. The target is to produce 100,000 units per year to export worldwide.

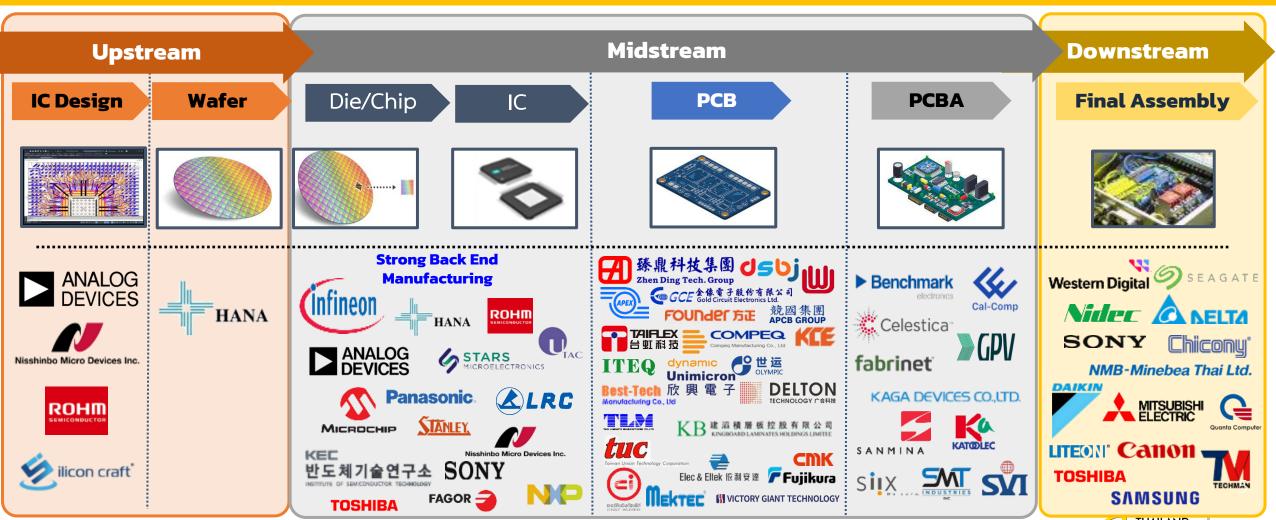
NISSAN plans to produce a new HEV model, using Thailand as a key production base for ASEAN. The company will also integrate its current production lines to improve management efficiency.

MITSUBISHI MOTOR plans to launch a new HEV model, as well as starts producing Minicab EV in the second half of 2025.

**ISUZU** plans to produce BEV pickup trucks for export to Norway this year and is currently developing commercial vehicles using a battery swapping system.

#### **Investment Promotion in Semiconductor and Advanced Electronics Industries**

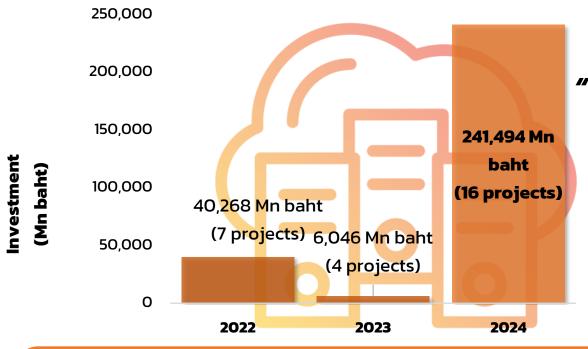
In 2022–2024, investment promotion applications totaled 406 projects with a combined investment of 610 billion baht.



Source: BOI

# **Investment Promotion in Digital Industry**

In 2022–2024, investment promotion applications for Data Center and Cloud Services totaled 27 projects with a combined investment of 290 billion baht.



" Aiming to make Thailand A Regional Digital Economy Hub, and Support Cloud First Policy"

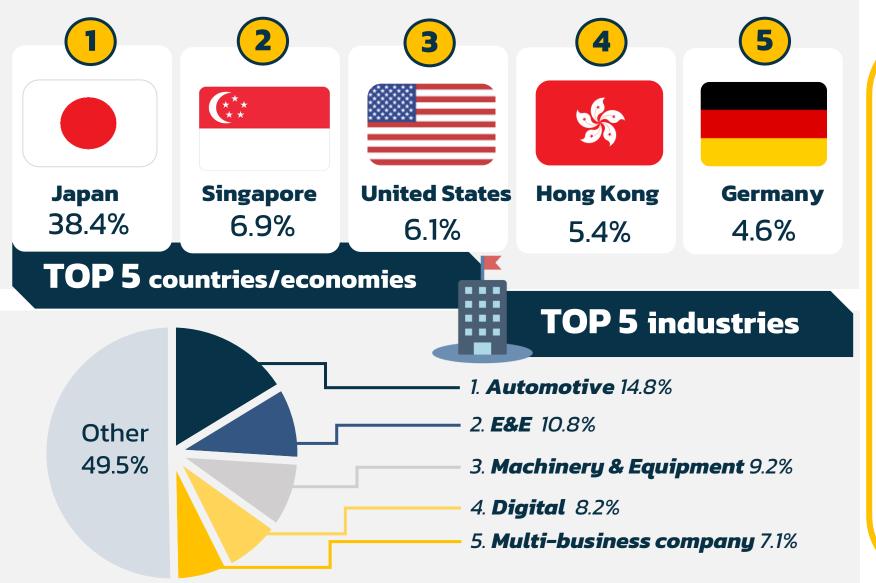








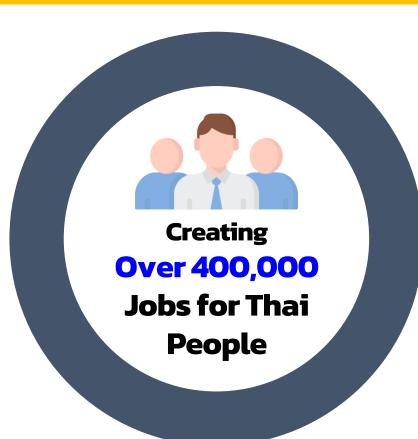
# **Investment Promotion in International Business Center**





# **Economic Contributions by Investment Promotion Projects**

During 2022-2024, BOI approved investment promotion for a total of 7,352 projects.







"Promoting Investment that Create Value for Thailand's Sustainable Economic Growth."



# **Factors Supporting Investment for New Industries**



- Manpower: Develop a skilled workforce for new industries, especially semiconductor, PCB, and digital/AI, and attract foreign talents
- Clean Energy: Introduce clean energy mechanisms (UGT, Direct PPA) at competitive prices
- 3. Infrastructure: Continuously develop both physical and digital infrastructure, as well as expanding areas to accommodate the industrial growth
- 4. **New Industry Supply Chain**: Strengthen Thai and foreign collaboration
- 5. **Ease of Investment**: Reform inefficient regulations and facilitate new business models



# **BOI's Investment Promotion Measures**

#### **Basic Incentives**

#### **Activity-Based**



**Agriculture, Food, Biotechnology** 



**Medical** 



**Automotive and Machinery** 



**Electrical and Electronics** 



**Metal and Materials** 



**Chemicals and Petrochemicals** 



**Public Utilities** 



**Digital Industries** 



**Creative Industries** 



**High-Value Services** 



#### **Additional Incentives**

#### **Merit-Based**

#### **Technology and Innovation**

- Research & Development (R&D)
- IP licensing fee
- · Product and packaging design
- Support for academic/research institutes, or funding for technology and human resource development

#### **Human Resource Development**

- · Advanced technology training
- Training/Internships for S&T Students

#### **Local supplier Development**

#### **Area-Based**

- EEC (3 provinces)
- SEZ (10 provinces) / Special Economic Corridors (4 regions)
- Southern border provinces (4 provinces 4 districts)
- · 20 provinces with lowest income per capita
- Industrial Estates/Zones/ S&T Park / Medical Innovation District

#### **Agenda-based**

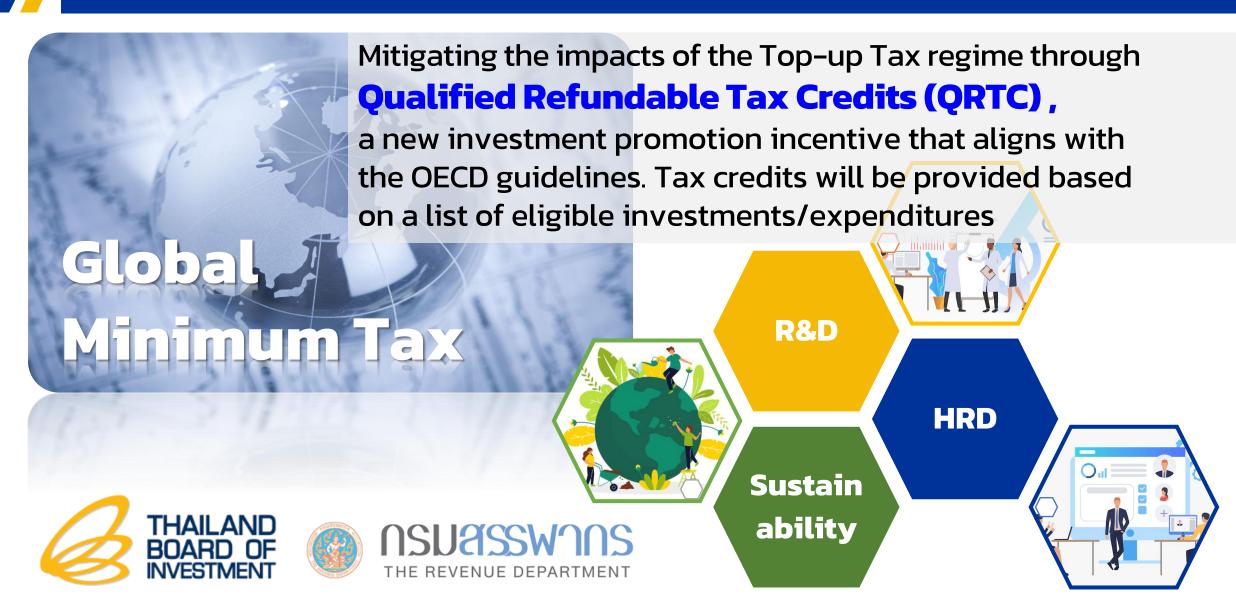
- Investment Stimulation Measure for Economic Recovery
- Retention and Expansion Measure
- · Relocation Measure
- Measure to support the establishment of highly-skilled professional development institutes
- Smart and Sustainable Industry Measure
- Investment promotion measures for SMEs
- Investment Promotion Measure for Social and Local Development



# Measures to Support Automotive Industry in Transitioning to "Next-Generation Vehicle Manufacturing".

- Promotion measure to upgrade automotive industry: Encourage adoption of automation/robotics systems to improve production efficiency for ICE, HEV, and PHEV vehicles
- 2. Promotion measure to upgrade automotive parts industry: Support domestic part manufacturers in upgrading machinery, training personnel, or utilizing technology to enhance efficiency, competitiveness, and expansion into new industries
- 3. Measure to promote joint venture investments between Thai and foreign partners in automotive parts manufacturing: Facilitate Thai auto part manufacturers in forming joint ventures with foreign partners in investments to enhance technological capabilities
- 4. Measure to reduce excise tax rates for HEV and MHEV: Support manufacturers in transitioning to EV production while sustaining competitiveness
- 5. Activities to support the use of domestically produced parts: Subcon Thailand & Sourcing Day

# **Measures to Mitigate Impacts of Global Minimum Tax**



# Investment Promotion Measures to Mitigate Impacts of Trade Wars

## **SUBSTANTIAL PROCESS**

Focus on promoting projects that create economic benefits and high added value, with a "substantial production process in Thailand."

### **LOCAL CONTENT**

- Promote the use of domestic raw materials/parts
- Support joint venture investments between Thai and foreign partners

## **COMPETITIVENESS**

Enhance Thai entrepreneurs' capabilities toward
Smart & Sustainable Industry including adoptions of
renewable energy, energy-efficient equipment,
automation, AI, and digital applications

### 4 Types of LTR Visa



#### **Highly Skilled Professionals**

#### Professionals in targeted industries working for

- business entities or higher education institutes
- research centers or specialized training institutions
- Thai government agencies



# Work-from-Thailand Professionals

**Remote workers** working for wellestablished overseas companies



#### **Wealthy Pensioners**

Retirees **aged over 50 years** who have an annual pension or stable income



#### **Wealthy Global Citizens**

Wealthy individuals holding at least **USD 1 million** in assets



#### **Dependents**

**Spouse and children** aged under 20 vears old of LTR visa holders

# LTR visa

# for Long-Term Residents

Targeted industries for the **High-Skilled professional\*** category are as follows:

#### **Existing Targeted Industries**

- Automotive Industry
- Electronics Industry
- Affluent Tourism Industry
- Agricultural, Food and Biotechnology Industry
- Automation and Robotics Industry
- Aviation, Aerospace and Space Industry

new

- Biofuels and Biochemicals Industry
- Digital Industry
- Medical Industry
- Defense Industry
- Circular Economy
- Transportation and Logistics Industry
- Petrochemical and Chemical Industry
- International Business Center (IBC)
- Highly-skilled professionals with specialized skills e.g. Digital, Al Finance, Marketing Advisor

### LTR Visa Privileges



**10-year** visa & Permission to work in Thailand



Fast Track Service at International Airport



90-day report extended to 1-year report and exemption of re-entry permit



Permission to Work in Thailand (**Digital Work Permit**)



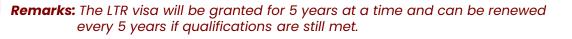
17% Personal income tax rate for Highly-Skilled Professionals and tax exemption from overseas income



Facilitation Services at One Stop Service Center for Visa and Work Permit



Exemption from 4 Thais: 1 foreigner employment requirement ratio



# **Enhancing Measure to Attract Highly Skilled Talent: "LTR Visa"**



#### **Highly Skilled Professionals**

- Expand eligibility to educators in universities and vocational schools in various fields
- Remove redundant requirements such as work experience



#### **Work from Thailand Professionals**

- Relax overseas employer revenue threshold from USD 150 Mn to USD 50 Mn over past 3 years
- Include subsidiaries wholly-owned by a company with a minimum revenue of USD 50 Mn



### **Wealthy Pensioners** No changes

# **Thailand Investment and Expat Services Center** (TIESC)

**@ ONE BANGKOK** 

Fl. 6 and 7 Zone, PARADE

**Starting March 17, 2025** 



#### **Wealthy Global** Citizens

 Emphasize on stable assets and long-term investments in Thailand (at least USD 500,000) in stead of only minimum income requirements



## **Dependents**

 Extend privileges that cover only spouse and children to cover parents and dependents with no limit on the number of accompanying persons









#### INVEST IN **ENDLESS OPPORTUNITIES**

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